

**Question:** It appears that the reimbursement rates need to be updated with the current year's rates.

**Answer:** Rates have been updated on the website. [www.ledyard.net/purchasing](http://www.ledyard.net/purchasing)

**Question:** Please provide an a la carte price list and YTD Sales?

**Answer:**

Description	Price	Quantity	Extended
Muffins, Assorted	\$1.80	5315	\$9567.00
Honey Buns	\$1.00	516	\$516.00
Granola Bars, Assorted	\$1.00	0	\$0.00
Cereal Bars, Assorted	\$1.00	256	\$256.00
Poptarts, Whole Grain, Assorted	\$1.00	3682	\$3682.00
Nutrigrain Bars, Assorted	\$1.00	69	\$69.00
Rice Krispie Treats	\$1.00	338	\$338.00
Goldfish Crackers	\$1.00	0	\$0.00
Baked Chips, Assorted	\$1.00	18710	\$18710.00
Fresh Baked Cookies, Whole Grain, Assorted	\$0.50	20446	\$10223
Soft Pretzel	\$1.00	1991	\$1991.00
Fresh Fruit and Yogurt Smoothie 9 oz	\$1.50	1849	\$2773.50
Fresh Fruit and Yogurt Smoothie 16 oz	\$2.95	29	\$85.55
Yogurt Parfait 9 oz	\$1.50	24	\$36.00
Yogurt Parfait 16 oz	\$2.90	20	\$58.00
Stonyfield All Natural Yogurt	\$1.00	63	\$63.00
Pizza Slice	\$2.25	8929	\$20983.15
Assorted Ice Cream, low fat	\$1.25	8	\$10.00
Fresh Fruit	\$0.50	689	\$344.50
Assorted 100% Juice (4 oz)	\$0.50	257	\$128.50
Milk, Low Fat, Fat Free Chocolate or Skim, 8oz	\$0.50	12092	\$6046.00
Snapple, 100% Juice Drink	\$1.50	6711	\$10066.50
Water	\$1.00	1356	\$1356.00
Switch	\$1.50	8140	\$12210.00
Slushie (100% fruit juice)	\$1.25	2208	\$2760.00
Totals: 07/01/2014-06/08/2015			102272.70

**Question:** When was the last time that the meal prices were increased?

**Answer:** Last lunch price increase was 2013-2014 SY.

**Question:** Are there plans for an increase in 2015-2016?

**Answer:** Not at this time.

**Question:** Please advise the number of premium meals served.

**Answer:** About 23% of meals served are sold at the premium price.

**Question:** Please provide a breakout of a la carte, catering and vending sales.

**Answer:** Please see below sales through June 6, 2015

A la carte - \$102,273  
Catering - \$1,850  
Vending Commission - \$1,160

**Question:** Please provide the current contractor's year-end statement for 2014.

**Answer:** Responding to this request would require Ledyard Public Schools to provide financial information contained in the profit and loss reports provide by Whitsons School Nutrition. Whitsons School Nutrition has objected to us providing that information asserting that it was provided in confidence and is exempt under the Connecticut Freedom of Information Act. The information provided in the RFP is sufficient to calculate a P&L based on the respondents business model/cost structure. The meal counts for the past 24 months have been provided within the RFP document and can be used for you to provide your financial projection.

**Question:** Please provide the current contractor's YTD statement.

**Answer:** Responding to this request would require Ledyard Public Schools to provide financial information contained in the profit and loss reports provide by Whitsons School Nutrition. Whitsons School Nutrition has objected to us providing that information asserting that it was provided in confidence and is exempt under the Connecticut Freedom of Information Act. The information provided in the RFP is sufficient to calculate a P&L based on the respondents business model/cost structure. The meal counts for the past 24 months have been provided within the RFP document and can be used for you to provide your financial projection.

**Question:** Are the employees members of a CBU? If so, please provide the Collective Bargaining Agreement.

**Answer:** The employees are employees of the current management company and not schools district employees.

**Question:** What type of medical coverage is provided for the Lead at Gales-Ferry?

**Answer:** The employees are employees of the current management company and not schools district employees. We are aware that an employee of Whitsons School Nutrition has benefits. We have no details of the type, cost or duration of these benefits.

**Question:** Is the High School an open or closed campus?

**Answer:** Closed. Please note that the seniors are permitted to leave after their last scheduled class.

**Question:** Is there full-day kindergarten? Do they participate?

**Answer:** Yes, there is full day kindergarten and they do participate.

**Question:** Are there any other programs; i.e., summer feeding, elderly feeding, etc. that we should include in our submission?

**Answer:** No .

**Question:** Please provide participation information for 2013-2014 versus 2014-2015.

**Answer:** 2014-2015 data has been presented in great detail above. We believe 2013-2014 sales do not accurately reflect current trends in sales.

**Question:** Are the staff wages provided in the labor schedule current pay rates or 2015-2016 school year rates?

**Answer:** The rates used in Schedule B are estimated rates provided by Whitsons School Nutrition. The labor schedule submitted must adhere to the labor schedule provided. Any increase in rates and/or changes in hours should be described in detail and adjusted for separately.

**Question:** Is the district expecting any delay or changes in food service operations as the schools begin construction in 2017-2018?

**Answer:** We expect food service to continue as described in the RFP until construction is done in 2019-2020.

**Question:** Does the school district require any investment as part of the bid submittal?

**Answer:** No investment is required at this time.

**Question:** Can we get copies of 2013-2014 daily sales by school when compared to 2014-2015 sales?

**Answer:** Two years of claims by building including operating days are provided in the RFP.

**Question:** What are the tasks performed by the school custodian who transports food between buildings so we can replicate the schedule? Are any responsibilities remaining with the district?

**Answer:** The employees schedule is below. Only food service responsibilities are to be absorbed by the food service program. Cleaning and mail are not related to the food service operation.

- At 6:30 AM, depart from Central Office to LHS to pick up breakfast.
  - Bring Breakfast to LMS
- Return to Central Office 7:00
  - Assist in cleaning until 8:00 AM
  - At 8:00 AM, collect mail from Central Office
- At 8:30 AM, depart from Central Office to LHS
  - Deliver LHS mail to LHS Office
    - Collect mail from LHS to be returned to Central Office
  - Go to Kitchen
    - Bring boxes to the van
      - First delivery run will be LMS and GFS/JWL
    - Put small boxes/ dry food to the front of the van
    - Put hot/cold “Cambros” in the rear
    - Collect paperwork from Lunch ladies
  - Drive to LMS- 8:45 AM
    - Unload the lunches and deliver the mail
      - Collect mail to be brought back to Central Office
    - Leave LMS
  - Head to JWL- 9:10 AM
    - Unload lunches and deliver mail
    - Wait for Cambros to be emptied
      - Take Cambros back with you to van
  - Drive to GFS
    - Deliver mail and collect mail to be brought back to Central Office
- Time Check- 9:30 AM
- Head back to LHS
- At LHS pick up lunches for LCS and GHS
  - Unload Cambros from JWL
  - Drive to GHS 10:00 AM
    - Deliver lunches and mail
    - Collect mail to be brought back to Central Office
    - Wait for Cambros to be emptied
      - Take Cambros back with you to van
  - Drive to LCS- 10:20 AM
    - Deliver lunches and mail
    - Collect mail to be brought back to Central Office

- Wait for Cambros to be emptied
    - Take Cambros back with you to van
- Drive to Town Hall
  - Deliver Mail and collect mail to be brought back to Central Office
- Drive to LHS
  - Drop off Cambros
- Drive to Central Office
  - Deliver mail from school
  - Check in with Sam Kilpatrick III
  - Lunch
- At Noon drive to LMS
  - Pick up Cambros
  - Put in Van
- Drive to LHS
  - Drop off Cambros to the kitchen